

Consultant Renewable Energy

Agri Sector

MIDLANDS, IRELAND



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Overview

We are seeking a Renewable Energy Consultant to join our clients team.

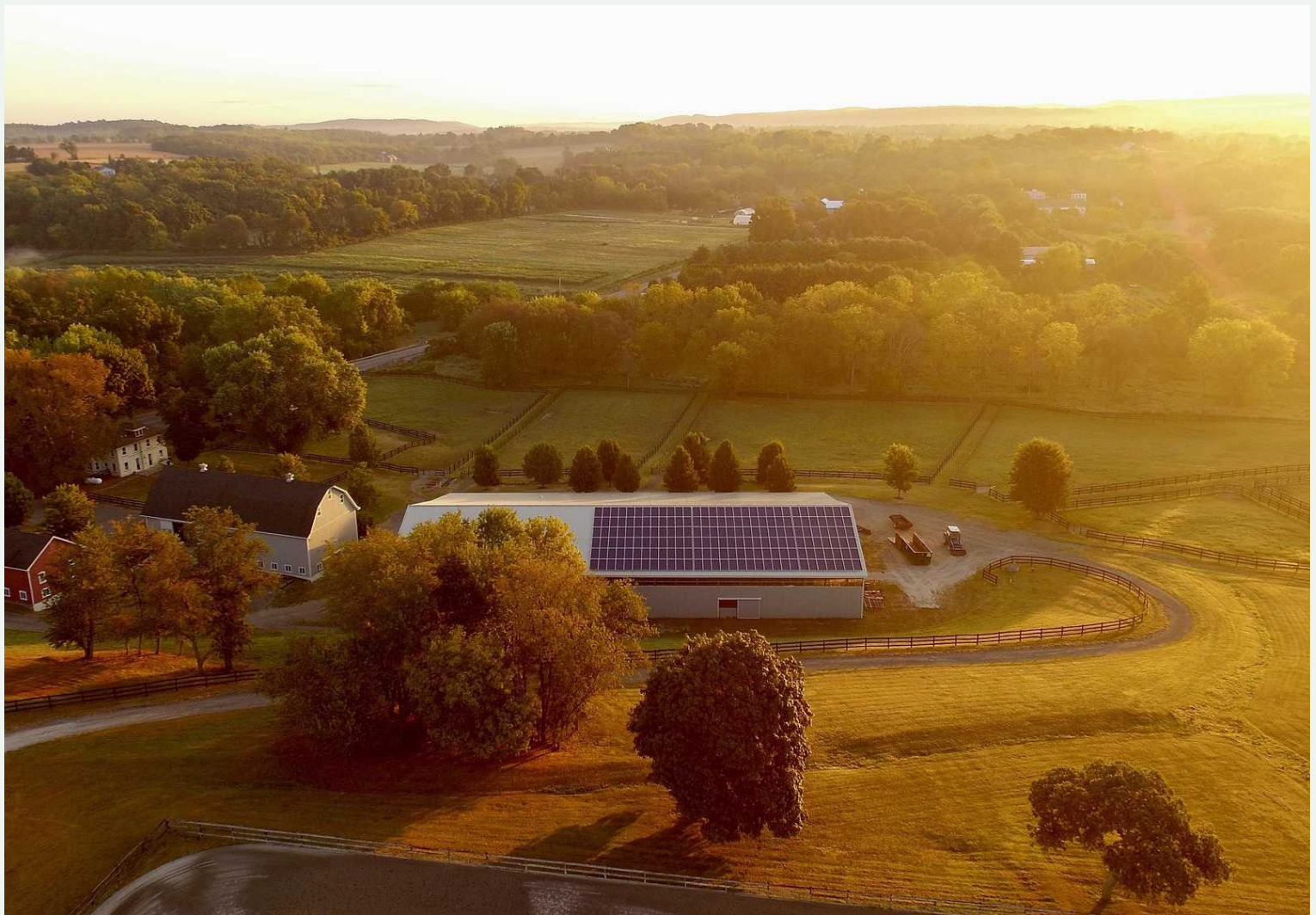
As a long established renewable energy specialist, our client gives businesses the power to improve their energy efficiency levels and to generate clean power, on site behind the meter.

The Renewable Energy Consultant is a newly created position within the company and will be responsible for managing sales leads within the Agri sector along with other businesses within the SME sector. The successful candidate will work closely with our Renewable Energy Director and the sales support team to propose a bespoke solution for each customer to ensure their key needs are met.



Requirements

- Sales experience within the Agri sector
- Previous experience in the renewable energy sector is a distinct advantage
- Track record in account management
- Self-motivated and driven attitude
- Commercially astute and customer focused
- Computer literate and strong proficiency in MS Office



Responsibilities

- Prioritise, manage and process existing sales leads in the Agri sector
- Plan and schedule appointments with prospects to conduct a full site survey
- Engage in technical conversations with the customer to understand all aspects of their requirements
- Work collaboratively internally to develop a customised solution for our customer
- Work closely with the Project Manager to ensure a detailed and thorough handover is achieved
- Develop and maintain relationships to ensure a high level of customer satisfaction is achieved
- Proactively identify additional sales leads through targeted new business development initiatives
- Manage any sales leads that are generated outside of the Agri sector
- Prepare and maintain personal sales pipeline and provide any other reports as required
- Continuously update all customers on company product modifications, changes or enhancement



The Package

You wouldn't expect us to disclose the salary range at this early stage, but we're very confident that we'll meet your expectations. The competitive package includes an excellent and achievable commission structure, company car, phone and laptop together with:

- Private healthcare and gym membership when your probation period is complete
- Travel allowance for any travel incurred
- Regular company training
- Professional growth and career development
- A collaborative and forward-thinking working environment

Next...

If we've piqued your interest, we'd be happy to answer any questions that you may have. If you are happy to be considered, we'll need a CV, and after that, there'll be a fairly informal conversation.

If both parties are happy, there will be more formal interviews where your abilities will be explored.

And if that goes well...welcome to your new job.



A bit about us

We have decades of experience of recruitment, business and commerce, and it shows. Trading since 2018, we're an independent and proud Irish company, working mainly across Bulgaria, Ireland and the UK. We have developed some very smart techniques for finding key staff for our portfolio of clients. It can be hard and laborious work, but it's really effective.

But you know that already, or you wouldn't be sitting there, reading this.

We treat our candidates with a great deal of respect, and because of this, we develop strong relationships with our ever-increasing database of talent.

We never forget that we are dealing with people who are making life changing decisions. We'd be *delighted* to help you on to the next stage of your career.



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